



A reputation built on over 100 years of Service



Insurance Brokers and Risk Managers



Tailor

“...we will suggest strategies and solutions which are tailored to your specific needs.”

## Reflecting your needs

**Russell Scanlan is a leading firm of independent insurance brokers and risk managers based in the East Midlands.**

We offer a complete service to both corporate and private clients that is forward-looking, flexible and reassuringly based on more than a century of experience in an increasingly complex field.

You can rely on members of your personal account team at Russell Scanlan to arrive at solutions which reflect your current and future insurance needs.

As you would expect from a professional organisation employing more than 30 staff, we are members of the British Insurance Brokers Association and are regulated and approved by the Financial Services Authority in the way we conduct our business on your behalf.



## Exceeding your expectations

**Russell Scanlan believe in building lasting relationships with all of their clients.**

Whether you are a limited company, a partnership, a sole trader or a private individual, we will work with you to review your insurance requirements, both now and in the future. Your personal account executive and supporting team will ensure that the products and services proposed match both the present and future strategy of your organisation.

Our services to you will include an audit of your existing insurances and where appropriate, we will undertake a survey of your premises and operations to ensure that we have a full understanding of your business. We also provide advice on the latest issues affecting Health & Safety and together we will develop a risk management programme for your company.

As part of our ongoing commitment to your business, we provide support by dealing with your general enquiries regarding insurance cover as well as advice on the insurance implications of changes in legislation, contracts, subcontractor's insurances and many other matters which may impact on your business.

Aware that every business is unique, we will suggest strategies and solutions which are tailored to your specific needs. By working closely with our clients, we offer exemplary levels of service which not only meet, but, exceed their expectations.



Precis

“we can also provide a claims analysis service to assist in the reduction and elimination of risks”

## Managing Your Claims

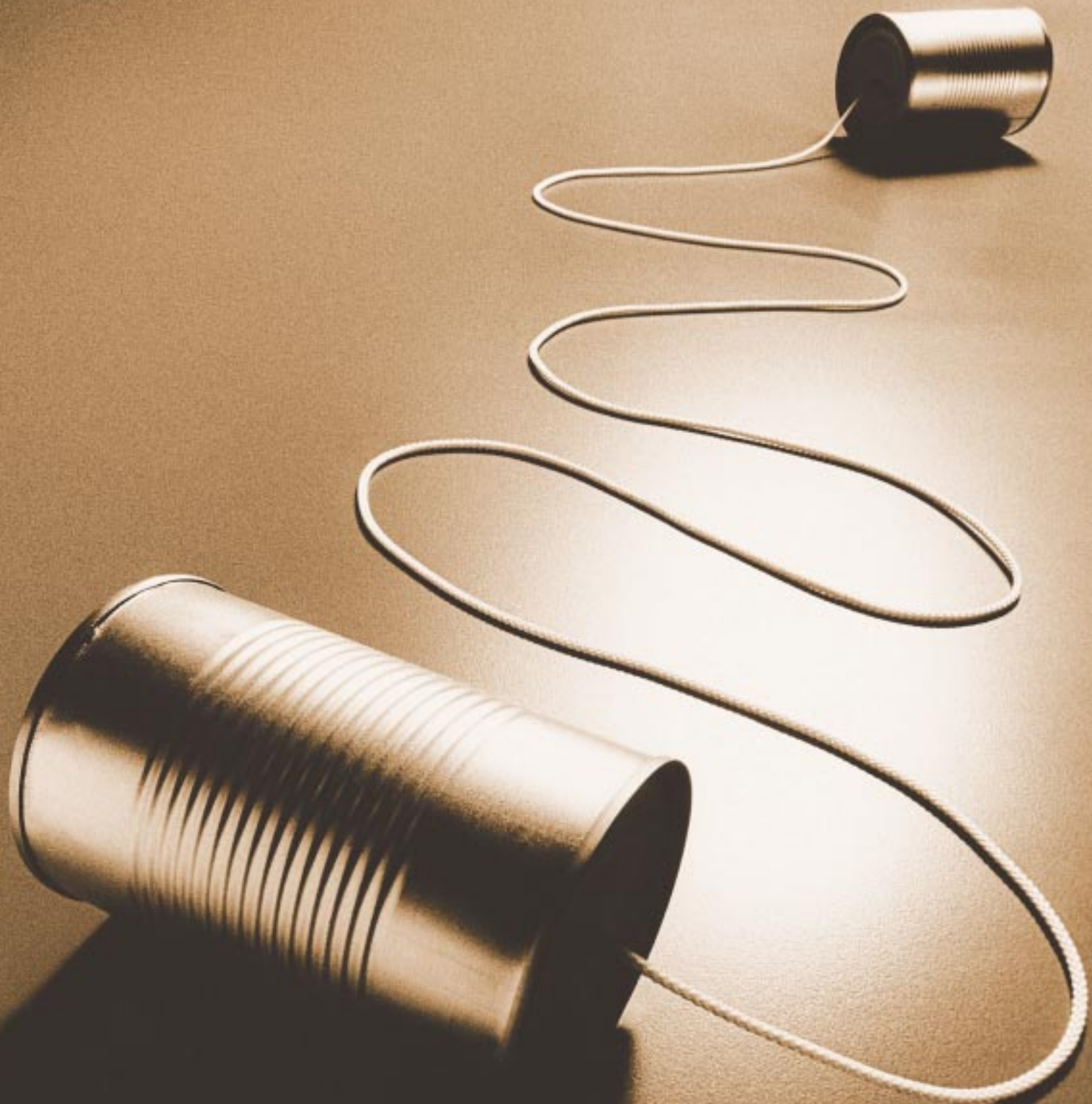
**The support we give our clients is especially reassuring if it becomes necessary to make an insurance claim. The high standards of professional advice that we give can help settle matters which may appear daunting at the time.**

Should a claim occur, we will support you by explaining the processes involved and the actions which need to be taken to resolve matters as smoothly as possible, with the minimum inconvenience to you or your business.

In addition to the day to day handling of claims we can also provide a claims analysis service to assist in the reduction and elimination of risks which could affect your insurance programme.

Working in partnership at every stage is a key feature of a service designed to offer peace of mind for you and security for your business.





Communica

“Regular investment in new and emerging technology keeps us at the forefront of developments in the insurance market”

### Keeping pace with change

**No business can afford to stand still so we are continually updating our professional skills and knowledge to offer the most up to date information about insurance related matters to our clients.**

Regular investment in new and emerging technology keeps us at the forefront of developments in the insurance market and ensures we are able to access the market in the most effective ways possible.

This progressive approach within our own business enables us to develop portfolios for our clients which match current thinking in the modern insurance world.

### Providing a personal service

**Since the business was established in 1881, Russell Scanlan has built up a strong professional pedigree by advising on all types of insurance.**

As general insurance brokers, we can plan and arrange all the personal policies you will need to cover your home, your family, your car, your pets and other valued possessions.

This attention to everyday matters, as well as the major landmarks in life, reflects the high levels of personal service offered to all our clients.



### Learning more about us

We hope this brief introduction to our services has provided an insight into the wide range of services offered by Russell Scanlan.

If you would like to learn more about how we can help you, as a business or an individual, please contact us by telephone, by fax, by email or by visiting our website at [www.rsib.co.uk](http://www.rsib.co.uk).

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## Russell Scanlan

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